**To:** Interested Parties

**From:** Rob Montilla, Macomb County

**Date:** July 13, 2013

**Subject:** U.S. Senate - Michigan

In Michigan, it has been historically challenging for Republicans to win statewide elections in Presidential years. However, in Gubernatorial years, the GOP has enjoyed greater success. With the Gubernatorial cycle in 2014, this means the open United States Senate seat being vacated by Senator Carl Levin is a potential pickup and a great opportunity for Republican victory.

## Presidential Year vs Gubernatorial Year

Presidential Year				Gubernatorial Year		
	1988	Bush	R	1990	Engler	R
	1992	Clinton	D	1994	Engler/Abra	R
	1996	Clinton	D	1998	Engler	R
	2000	Gore/Stab	D	2002	Granholm	D (Land won SoS)
	2004	Kerry	D	2006	Granholm	D (Land won SoS)
	2008	Obama	D	2010	Snyder	R
	2012	Obama	D	2014 -	-	

#### **Land Success in Democrat Years**

Republicans have won the top of the ticket in almost every Gubernatorial cycle since 1990. In the two cycles that Democrats won, Terri Lynn Land won statewide in landslides that led the Republican ticket and in one case even outpaced the Democrat top of the ticket.

# 2002

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<sup>\*</sup>denotes top vote getter

# **Swing Counties**

# **Oakland County**

Secret	ary of State Winner		Governor Winner			
	Terri Lynn Land	56.36%	Jennifer Granholm	50.52%		
	Terri Lynn Land	59.30%	Jennifer Granholm	50.54%		
	•		•			
Macomb County						
2002	Terri Lynn Land	60.17%	Jennifer Granholm	47.16%		
2006	Terri Lynn Land	52.03%*	Jennifer Granholm	52.16%		

<sup>\*</sup>running against a county-wide elected Democrat from Macomb County

#### Democrat Area

Terri Lynn Land also has outpaced other Republicans by over performing in Democrat areas such as Wayne County.

Terri Lynn Land	2006	39.13%
Rick Snyder	2010	38.31%
Mike Cox	2006	37.22%
Terri Lynn Land	2002	36.72%
Mike Cox	2002	32.19%
Dick Posthumus	2002	31.05%
Dick DeVos	2006	27.27%

# **Grassroots Republican Support**

Terri Lynn Land has proven to be the most successful General Election nominee for the Republican Party in the past decade. It is important to note that she did this while maintaining very strong grassroots GOP support. She ran and won at MIGOP State Conventions three times in the past decade. She won conventions for Secretary of State in 2002 and 2006, and recently won a hotly contested convention for Republican National Committeewoman against a long-time incumbent.

### **Recent Polling**

Terri Lynn Land's electability advantage is also clear in the most recent polling from Public Policy Polling (PPP). PPP ran a survey that was released on June 5<sup>th</sup> with results as follows:

"The **strongest potential Republican candidate** at this point is former Secretary of State <u>Terri Lynn Land</u>, who announced her candidacy this week. She trails Peters by 5 points at 41/36. Land is the best-known person considering the race too, although she still has just 50% name recognition.

Mike Rogers does the next best against Peters, trailing 42/32. After him it's Justin Amash and Dave Camp who each trail by 12 points at 42/30 and 43/31 respectively, Kimberly Small who's 16 points back at 42/26, Roger Kahn and Rob Steele who are each down 18 at 44/26, and Saul Anuzis who has a 20 point deficit at 44/24."

### Conclusion

The United States Senate seat is a toss-up in Michigan and winnable by the Republican Party if we nominate the right candidate due to the GOP's great track record of success at the top of the ticket in Gubernatorial Election years.

Former Secretary of State Terri Lynn Land has a history of landside victories in Michigan, including in years when Democrats won the top of the ticket. She did this by convincingly winning swing counties such as Oakland and Macomb County and over performing in Democrat areas such as Wayne County.

She had this success in General Elections while maintaining very strong support among the grassroots base of the party, evidenced by her convention victories.

The recent polling shows that her historical success at the ballot box is still paying off in the minds of voters as she has been the strongest potential GOP nominee in recent polling.

Simply put, Terri Lynn Land is the best candidate the Republican Party, and the voters of Michigan, can elect to represent our great state in the U.S. Senate.